

# SUSTAINABLE TRANSITION TO THE AGILE AND GREEN ENTERPRISE



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Desde su nacimiento en 2004 Global Factor ha participado:

- En más de **2.300 proyectos**.
- Con más de **900 clientes (públicos y privados)**.
- En más de **45 países**.
- Global Factor también ha realizado **transacciones comerciales en los mercados de carbono** por un valor total de **alrededor de 1,2 mil millones de euros**.



Un equipo internacional en **España (Bilbao, Madrid), Italia, Francia, Polonia, Alemania, Portugal, Reino Unido, Ecuador, Colombia y México**, que ofrece servicios especializados en:

## Consultoría



### UN NUEVO CLIMA PARA EL CAMBIO

Más de una década ofreciendo soluciones específicas y con alto valor estratégico para clientes públicos y privados.

### INNOVACIÓN, SOSTENIBILIDAD Y GESTIÓN

Expertos en el desarrollo de una estrategia integral de innovación, sostenibilidad, economía circular o asesoramiento en el acceso a fondos climáticos.

### NUEVAS IDEAS ENERGÉTICAS

Expertos en diseño de estrategias para la liderar la transición energética hacia un nuevo modelo sostenible.

## Intermediación



### GESTIÓN ÓPTIMA DE MERCADOS DE CARBONO

Líderes en información y en estructuración de operaciones centradas en las necesidades de nuestros clientes.

## Spin-offs



### Metroeconomica

Desarrollo de herramientas y servicios para la toma de decisiones en áreas tan complejas como el cambio climático, la salud pública o el desarrollo.

### Meteoclim

Especialistas en meteorología, climatología y cambio climático.

### OFFCARBON

Start-up orientada a la originación de créditos que puedan ser comercializables en los mercados voluntarios de carbono

# THE STAGE PROGRAMME

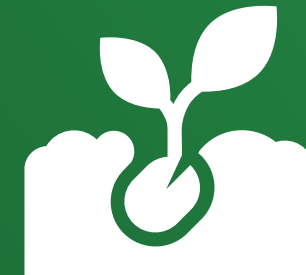
A Step-by-step Approach to Sustainability Transition

The ***Sustainable Transition to the Agile and Green Enterprise (STAGE)*** is a unique support ecosystem, focused on **innovation** and **sustainability**, which helps industrial companies transform into green leaders of the European economy.

- Free **innovation** and **sustainability assessments** to thousands of enterprises
- Tailor-made advisory support from hundreds of **Sustainability Advisors**
- **Roadmaps** and **sustainability transition plans** for companies
- **Industrial trainings** for hundreds of enterprises on dozens of sustainability-related topics
- The **STAGE Grant Programme** - provision of financial support to dozens of SMEs
- **Additional advisory support tools** and **facilitation of private investments** into companies with the highest potential

# HOW ARE WE GOING TO DO THIS?

*The main tools of the STAGE programme*



# INDUSTRIAL ENTERPRISES

*Any company from any part of the world can join the STAGE ecosystem!  
Special eligibility rules apply only for the STAGE Grant Programme!*

# INDUSTRIAL ENTERPRISES

- The STAGE programme is targeted at companies that have the need and ambition to become more sustainable
- STAGE provides a benchmark and helps companies with investment readiness, and financial support
- Each enterprise engaged with STAGE will have its own individual journey through the Programme.

## WITH STAGE COMPANIES BENEFIT FROM:

✓ **Non-financial support  
(assessment tools + free  
training)**

✓ **Financial support:  
(grants + advisory  
to attract private  
funding)**



# THE STAGE PROGRAMME FOR ENTERPRISES

## INNOVATION AND SUSTAINABILITY ASSESSMENTS

- **Initial Sustainability Assessment:** a self-assessment tool to evaluate companies' performance in a range of social, innovation, governance, environment and economic aspects.
- **Performance Assessment** – a detailed assessment in the areas of product engineering, industry 4.0, production sustainability, business strategy.
- **Carbon Footprint Assessment** – a tool to calculate a company's carbon footprint resulting from fuel, f-gas, electricity, and water consumption, waste, etc.
- **EU Taxonomy Assessment (TBA)**

As a result of this phase enterprises will:

1. Receive a **Scorecard**, a **Sustainability Roadmap** (incl. a **tailor-made training plan**)
2. Get **matched with a Sustainability Advisor(s)**
3. Develop a **Sustainability Transition Plan** (in cooperation with the assigned Sustainability Advisors)

# THE STAGE PROGRAMME FOR ENTERPRISES

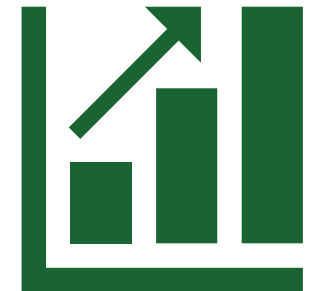
## TRAINING

**Training modules** in 4 Pillars on specific sustainability-related topics are available to help companies with their sustainability transformation.

*Enterprises can enroll for as many decentralised training courses as they wish!*

**A programme of online and onsite training workshops** is also available! Events will be hosted by one of the STAGE partners in their country of operation. On-site workshops will provide opportunities for discussions and networking.

*All training modules will be available on the STAGE digital platform!*





# STAGE TRAINING MODULES

Pillar	Acronym	Course/Module
1 PRODUCT DEVELOPMENT	P1	Demand-driven value chains
	P2	Rapid Prototyping and Additive Industrial
	P3	Design for Sustainability
	P4	Sustainable product value chain - Advanced product management – the entire value chain of the product
	P5	Electric Vehicle Powertrain School
	P6	VR for sustainable product design for product design industrial
	P7	Design for Manufacturing: Mini-Enterprise Digital Lab
	P8	Design thinking: Humancentred design
	P9	Product design for Assembly to improve sustainability
2 SUSTAINABILITY ENABLERS	PA1	Industrial smart sensors for process monitoring
	PA2	Advanced Robotics and Cobotics
	PA3	IoT and AI based automation
	PA4	Key enablers for smart production
	PA5	Smart logistics for sustainable production
	PA6	AR and VR technology in production processes
	PA7	Edge computing in distributed systems
	PA8	Advanced Assembly and Handling
	PA9	Karakuri IoT

3 PRODUCTION SUSTAINABILITY	PS1	Sustainable production systems
	PS2	Energy and Resource efficiency
	PS3	Waste management, minimization and strategy
	PS4	Circular economy bootcamp
	PS5	Recycling and Packaging Strategy
	PS6	Sustainable power systems for buildings
	PS7	Agile and green enterprise - design approaches
	PS8	Digital twins for sustainable development
	PS9	Carbon accounting
	PS10	Digital LEAN
4 BUSINESS STRATEGY	BM1	Preparation for Sustainable Investments
	BM2	Sustainable Transition Planning
	BM3	Innovation Management
	BM4	Financial planning: From strategy to cash flow and capital budgeting
	BM5	Modes of funding and financing
	BM6	Leadership and team management in digital environment
	BM7	Change Management
	BM8	Sustainability Reporting



# THE STAGE PROGRAMME FOR ENTERPRISES

THE STAGE GRANT PROGRAMME HAS REGULAR OPEN CALLS  
INFORMATION ABOUT STARTING AND CLOSING DATES IS ANNOUNCED ON  
STAGEPARTNERS.EU

**Financial support** is provided for the implementation of Sustainability Transition Plans.

During a competitive process, the **STAGE Grant Programme** will provide up to **50,000 EUR** funding per company in different funding stages to help them acquire investment for their sustainability transition.

Financial support is granted for the preparation of **an investment project plan** which will facilitate a company's sustainable transition and **additional services needed for the investment plan preparation**.

**ONLY SMES FROM EU MEMBER STATES OR HORIZON EUROPE-ASSOCIATED COUNTRIES, THAT HAVE DEVELOPED THEIR SUSTAINABILITY TRANSITION PLANS ARE ELIGIBLE!**

# THE STAGE PROGRAMME FOR ENTERPRISES

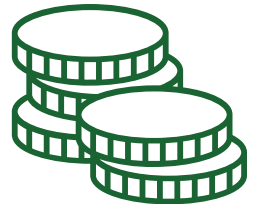
## THE STAGE GRANT PROGRAMME

Up to **20 SMEs** will be selected in each of the five calls and up to **100 SMEs** will be funded in total.

A fair selection process based on **eligibility checks** and **selection criteria** will apply.

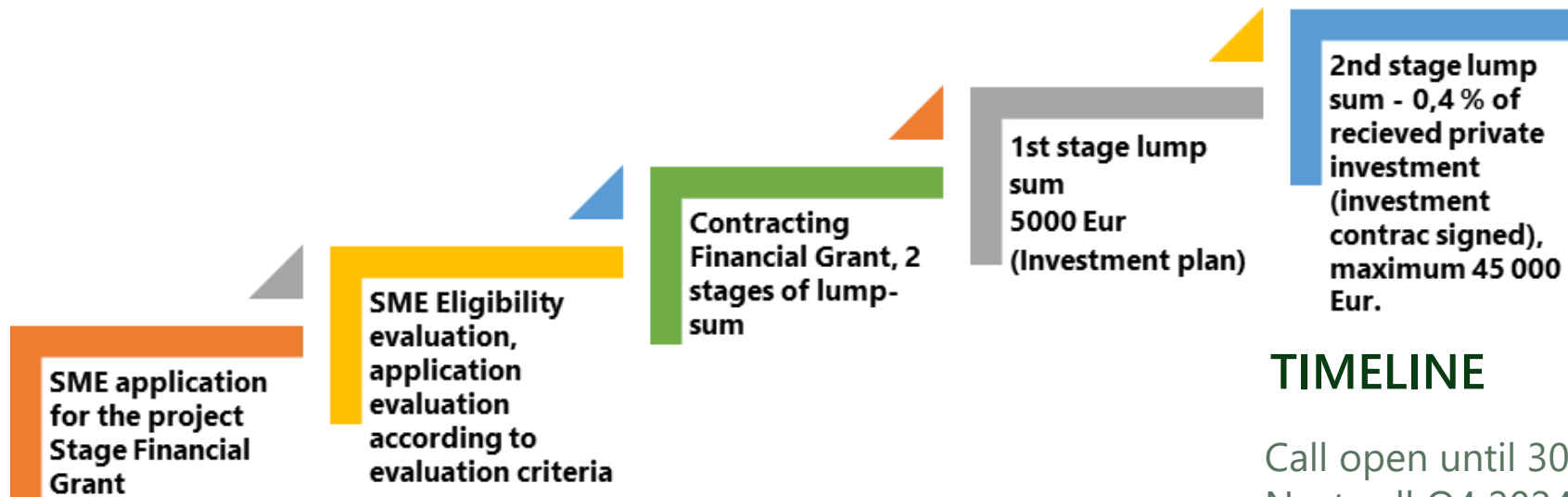
Successful applicants will sign a contract for the grant, which includes 2 stages:

- ✓ **1st stage – 5 000 EUR** lump sum for the development of an investment plan for sustainability transformation. The grant is to be released when the investment plan is submitted no later than 3 months after signing the Financial Support for Third Parties contract.
- ✓ **2nd stage – 0.4 % (maximum 45 000 EUR)** of the private investment received for the implementation of the investment plan for sustainability transition. The amount will only be provided if a contract of private investment is received within the period of 6 months from signing the grant contract.



# THE STAGE PROGRAMME FOR ENTERPRISES

## THE STAGE GRANT PROGRAMME



### TIMELINE

Call open until 30May 2024.  
Next call Q4 2024 to be announced.

# THE STAGE PROGRAMME FOR ENTERPRISES

## ADDITIONAL ADVISORY SUPPORT

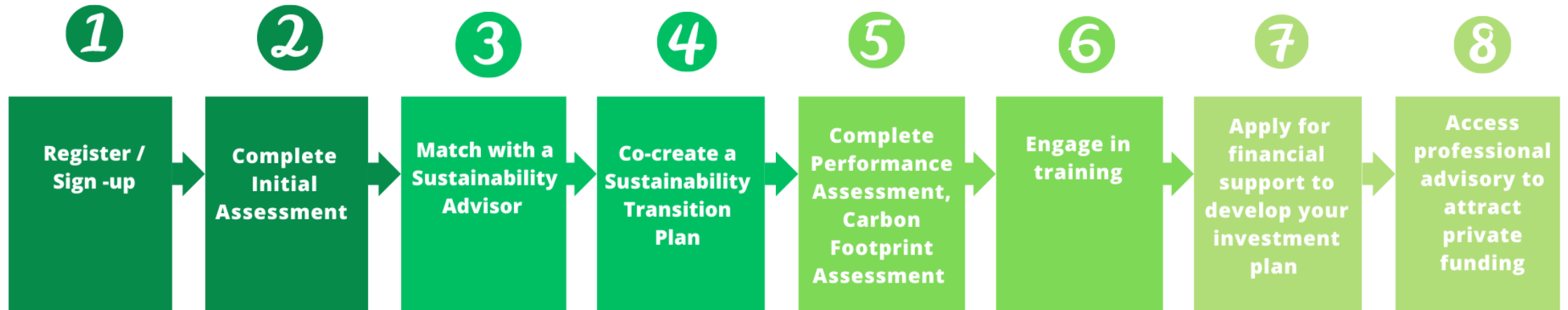
**Selected** SMEs will be able to access additional advisory support for:

- ✓ Financial Analysis of Business Needs and Operational Capacity
- ✓ Financial advisory for the most suitable financial instruments
- ✓ Development of financial plans
- ✓ Monitoring and evaluation of progress towards the achievement of the company's ST plan
- ✓ Support for attracting private funding for the SMEs with the highest potential

# THE STAGE PROGRAMME FOR ENTERPRISES

*A summary of the services provided*

## STAGE TRANSFORMATION JOURNEY



# START YOUR SUSTAINABLE TRANSITION TODAY!

Register on the STAGE platform >

*Scan to visit the platform*



[← Back to Log in](#)

## Enterprise/Advisor sign-up

Type

Enterprise ?

Sustainability advisor ?

Contact information

Name\*

Surname\*

Email address\*

Phone number\*  
 +370

Company/Project information

Industry type\* ▼

Industry subtype\* ▼

Company name\*

Country\* ▼

I agree to the [Terms & Conditions](#) and [Privacy Policy](#)\*

Sign-up

13/05/2024

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SCAN TO VISIT THE STAGE WEBSITE



**Contact us at:**

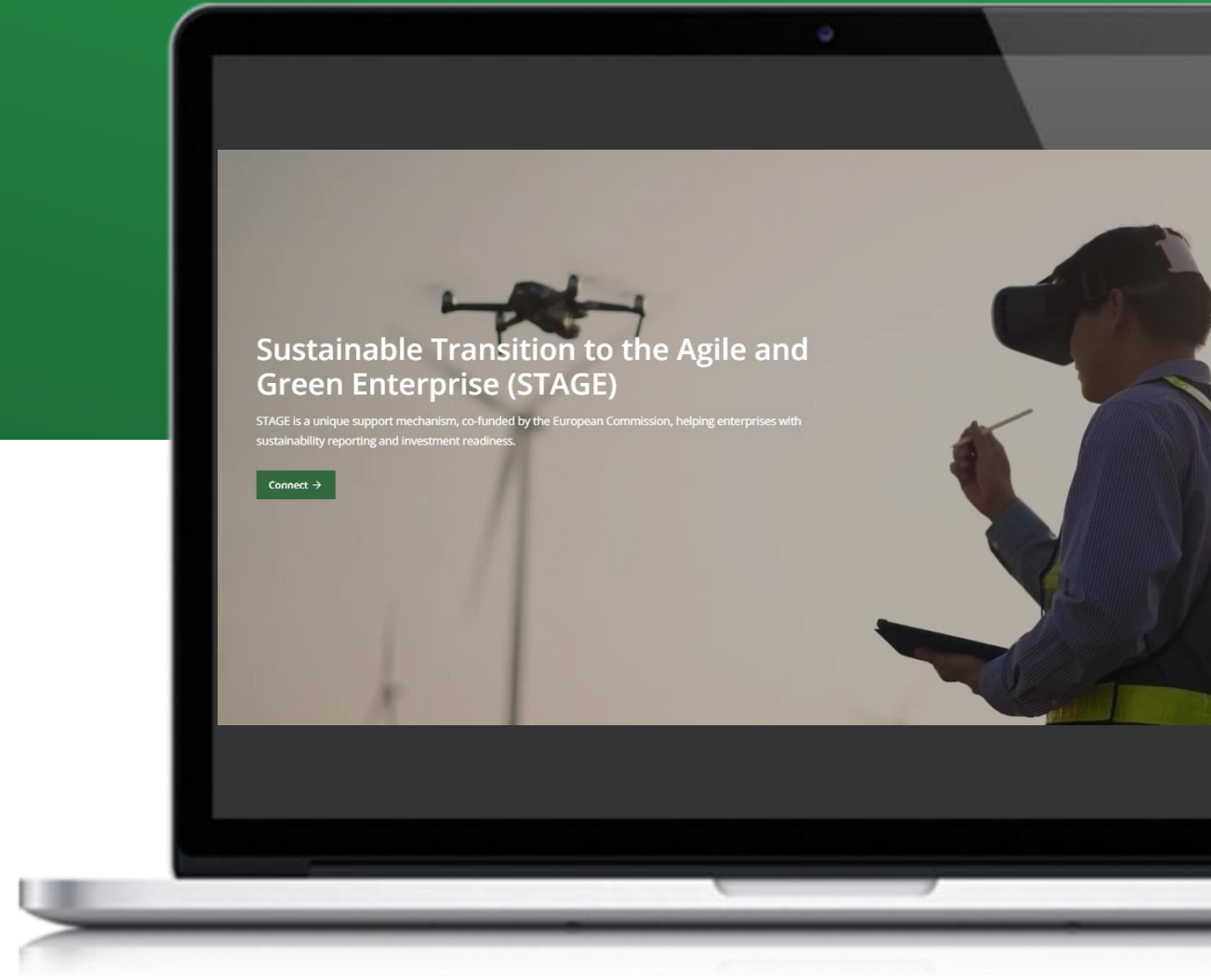
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# PARTNERS



Coordinator:



# ¡GRACIAS POR SU ATENCIÓN!

- Convocatoria abierta hasta 30 mayo,
- Última convocatoria Q4 2024



**Funded by  
the European Union**

Find out more on [stagepartners.eu](http://stagepartners.eu)